

LINGUA INGLESE

CLASSE TERZA COMM. AZIENDALE

Dal testo: "Business Plan Plus" di M. Cumino e P. Bowen, Petrini

Business background pagg.66/68

- Needs and wants
- Goods and services
- Factors of production
- Sectors of production
- The Supply chain

Commerce pagg 70/72

- Home trade
- International trade

E-commerce pag 28

Foreign Trades Terms pagg 158/165

- Sales Contract
- Delivery
- Risk assessment
- Methods of Payment
- Clean Bill Collection
- Documentary Collection
- Documentary Letter of Credit
- Payment in advance

The Invoice pag.234

Written Communication

- E-mails pag 87
- Business letters pag 90
- enquires pag 166/181
- replies pag 187/191

The Cultural Context

- The Four Nations pag 324
- The UK pag 334 (appunti)
- Milestones in British history pag. 338
- 21st century Britain pag. 344

Revisione e completamento programma grammaticale:

- Past simple/past continuous/present perfect
- The Present Perfect Continuous/Past perfect
- The Passive Voice
- Relative Clauses
- If-clauses (0-1-2-3)
- Modals